City Council Work Session  
May 10, 2016 @ 12:00 pm  
Cordova Center Education Room  
Agenda

A. Call to order

B. Roll call

Mayor Clay Koplin, Council members James Burton, Tim Joyce, Tom Bailer, Robert Beedle, Josh Hallquist, David Allison and James Wiese

C. Communications by and Petitions from Visitors

1. Audience Comments regarding agenda items

D. Work Session topics

2. Representatives of AIGCO and AECOM to present an overview of a proposed natural gas terminus in Cordova

E. Audience participation

F. Council comments

G. Adjournment

If you have a disability that makes it difficult to attend city-sponsored functions, you may contact 424-6200 for assistance.

Full City Council agendas and packets available online at www.cityofcordova.net
AECOM Company Overview and Project Portfolio

August 2015
Overview

With an integrated team operating in more than 150 countries, AECOM works to positively impact lives, transform communities and make the world a better place.
Overview

- US$19 billion of revenue during the 12 months ended June 30, 2015.

- Recognized by *Fortune* magazine as a World’s Most Admired Company.

- Recognized by the U.S. Chamber of Commerce’s Business Civic Leadership Center as honoree for Best Corporate Stewardship.
Overview

Our new structure strongly positions us to **design, build, finance and operate** infrastructure assets for clients around the world, and brings together the former operations of AECOM and URS into five principal groups:

– **Design and Consulting Services Group (DCS)**: Operating in the Americas, Europe-Middle East-Africa and Asia-Pacific, DCS includes technical services such as architecture, cost consultancy, design, economics, energy, engineering, environmental, planning and program management.

– **Construction Services Group**: Made up of two segments, Building Construction; and Energy, Infrastructure and Industrial Construction; this group is focused on leveraging its expanded capabilities to provide a full suite of construction services to multinational clients.
Overview

– **AECOM Capital**: AECOM Capital makes direct investments in real estate and public-private projects, providing opportunities to participate as a vital partner in advancing projects with clients.

– **Management Services Group**: This group provides a broad array of services to the U.S. federal government as well as national governments around the world.

– **End Market Group**: The End Market Group is responsible for driving global collaboration across the four operating groups to leverage the design-build-finance-and-operate model. The group comprises six growth-oriented, industry-facing practice areas with an elite, client-focused team pursuing long-term strategic growth opportunities, and promoting technical excellence, innovation and thought leadership.
Highlights

– Market leadership in high-growth markets.

– Diversified across services, end markets, geographies and sources of funding.

– Portfolio of long-term, blue chip clients.

– Balanced, long-term strategy of organic and acquisitive growth.

– Low-risk business model with minimal construction exposure.

– Consistent, strong financial performance.
Successful Acquisition Track Record

1990

- AECOM Created
- CTE DMJM FRH HAN P&D
- TCB U.S.
- McClier U.S.
- Spillius Candella U.S.
- Day/ Zimmerman U.S.
- Maunsell U.K., Asia/Pacific
- Castella & Associates U.S.
- Metcalf & Eddy U.S.
- Oscar Faber U.K.
- Meritec New Zealand
- Entranco U.S.
- Warren Group U.K.
- Austin Co. offices U.S.
- Bullen U.K.
- Bassett Australia
- JF Thompson U.S.
- UMA Canada
- Consul U.A.E.
- HSMM U.S.
- STS U.S.
- BKS South Africa
- Savant Europe
- Earth Tech Global
- Boyle U.S.
- Tecsult Global
- TSH Canada
- TSG Global
- Ellerbe Becket U.S.
- ERA Global
- CityMark China
- SSI Global
- KMK Consulting Canada
- INOCSA Europe
- Davis Langdon Global
- Lend Lease Russia/CIS PM/CM Business
- Lend Lease BP Alliance Team Europe
- BKS South Africa
- URS Global
- Lend Lease U.S.
- KPK Asia
- Hunt U.S.
- CEC Taiwan
- ACE Spain
- Spillis Candella U.S.
- Oscar Faber U.K.
- Meritec New Zealand
- Entranco U.S.
- Bullen U.K.
- Bassett Australia
- JF Thompson U.S.
- HSMM U.S.
- STS U.S.
- BKS South Africa
- EDAW Global
- Korve U.S.
- Tishman Global
- RSW Global
- McNeil Global
- Spectral India
- CEC Taiwan
- ACE Spain
- 1990
- 2014

Successful Acquisition Track Record

- AECOM Created
- CTE DMJM FRH HAN P&D
- TCB U.S.
- McClier U.S.
- Spillius Candella U.S.
- Day/ Zimmerman U.S.
- Maunsell U.K., Asia/Pacific
- Castella & Associates U.S.
- Metcalf & Eddy U.S.
- Oscar Faber U.K.
- Meritec New Zealand
- Entranco U.S.
- Warren Group U.K.
- Austin Co. offices U.S.
- Bullen U.K.
- Bassett Australia
- JF Thompson U.S.
- UMA Canada
- Consul U.A.E.
- HSMM U.S.
- STS U.S.
- BKS South Africa
- Savant Europe
- Earth Tech Global
- Boyle U.S.
- Tecsult Global
- TSH Canada
- TSG Global
- Ellerbe Becket U.S.
- ERA Global
- CityMark China
- SSI Global
- KMK Consulting Canada
- INOCSA Europe
- Davis Langdon Global
- Lend Lease Russia/CIS PM/CM Business
- Lend Lease BP Alliance Team Europe
- BKS South Africa
- URS Global
- Lend Lease U.S.
- KPK Asia
- Hunt U.S.
- CEC Taiwan
- ACE Spain
- 1990
- 2014
Industry Rankings

AECOM is a leading global provider of professional technical and management support services.

2015 ENR Rankings

#1 Global Design Firm
#1 International Design
#1 Transportation
#1 Water
#1 General Building

<table>
<thead>
<tr>
<th>Category</th>
<th>Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Airports</td>
<td>1</td>
</tr>
<tr>
<td>Architecture</td>
<td>2</td>
</tr>
<tr>
<td>Bridges</td>
<td>1</td>
</tr>
<tr>
<td>Chemical &amp; Soil Remediation</td>
<td>1</td>
</tr>
<tr>
<td>Commercial Offices</td>
<td>2</td>
</tr>
<tr>
<td>Correctional Facilities</td>
<td>1</td>
</tr>
<tr>
<td>Dams and reservoirs</td>
<td>1</td>
</tr>
<tr>
<td>Education</td>
<td>2</td>
</tr>
<tr>
<td>General Building</td>
<td>1</td>
</tr>
<tr>
<td>Government Offices</td>
<td>1</td>
</tr>
<tr>
<td>Health Care Facilities</td>
<td>1</td>
</tr>
<tr>
<td>Highways</td>
<td>1</td>
</tr>
<tr>
<td>Hydroplants</td>
<td>1</td>
</tr>
<tr>
<td>Mass Transit/Rail</td>
<td>1</td>
</tr>
<tr>
<td>Marine and Port Facilities</td>
<td>1</td>
</tr>
<tr>
<td>Power</td>
<td>2</td>
</tr>
<tr>
<td>Residential</td>
<td>1</td>
</tr>
<tr>
<td>Sanitary and Storm Sewers</td>
<td>1</td>
</tr>
<tr>
<td>Solar Power</td>
<td>1</td>
</tr>
<tr>
<td>Sports Facilities</td>
<td>1</td>
</tr>
<tr>
<td>Transmission and Distribution</td>
<td>1</td>
</tr>
<tr>
<td>Transmission Lines</td>
<td>1</td>
</tr>
<tr>
<td>Transportation</td>
<td>1</td>
</tr>
<tr>
<td>Wastewater Treatment Plants</td>
<td>2</td>
</tr>
</tbody>
</table>
Our Core Values

- Integrity
- Safety
- Innovation
- People
- Clients
- Excellence

AECOM Core Values
Our Commitment to Safety

− Safety is one of our company’s Core Values — and is a key enabler of our vision to make the world a better place.

− With a global team serving clients in 150 countries, we understand that safety must remain an essential part of our DNA.

Our goal is to implement our “Safety for Life” Program as the catalyst to lead our industry in SH&E and commit to zero incidents in the workplace.
AECOM's Life-Preserving Principles

1. Demonstrated Management Commitment
   Our executive, senior and project managers will lead the SH&E improvement process, and continuously demonstrate support and commitment.

2. Participation
   Our employees will be encouraged and empowered to become actively engaged in our safety processes through their active participation in safety committees, training, audits, observations and inspections. Employees will be encouraged to participate in health initiatives and adopt a healthy lifestyle.

3. Budgeting and Staffing for Safety
   Our safety staff will be competent, fully trained and qualified to provide technical resources to our internal and external clients. A budget to support safety activities will be included within project proposals.

4. Pre-Planning
   Our design, engineering, project and construction management teams will deploy effective risk-mitigation efforts to design, plan and build safety into every project. Pre-project and pre-task planning will be an effective tool in protecting our employees and the environment.

5. Contractor Management
   Our project staff will work closely with our sub-consultants, subcontractors, contractors and joint venture partners to provide a safe work environment for employees and members of the public. Our goal of SH&E performance excellence will be equally shared by all project participants.

6. Recognition and Rewards
   Our employees will be recognized for their efforts in working safely and their support of our safety efforts.

7. Safety Orientation and Training
   Our employees will be provided with effective safety training in order to identify and mitigate hazards in the workplace to prevent injuries to themselves and others who may be affected by their actions.

8. Incident Investigation
   Our managers and safety professionals will investigate all recordable incidents and serious near misses to identify contributing factors and root causes in order to prevent a reoccurrence. Lessons learned shall be identified, communicated and implemented.

9. Fit for Duty
   Our employees are responsible to report to work each day fit for duty and to not pose a health or safety hazard to themselves or others.
Through experience, client collaboration and an integrated approach, we design and deliver dynamic and innovative, sustainable buildings.

These include stadiums and arenas; hospitals and laboratories; courthouses and detention facilities; office and industrial buildings; museums and galleries; hotels; residential towers; educational buildings; and secure government facilities.
Building Engineering

Drawing on a global portfolio of comprehensive engineering expertise, our design solutions reduce the environmental impact of buildings through the innovative use of technology and resources.

They enable innovative, efficient, comfortable and flexible spaces — and deliver cost-effectiveness from construction through the in-project lifecycle.
From world-renowned performance venues and highly sustainable office towers, to power plants, manufacturing facilities and complex government projects, our talented experts are dedicated to managing the complexity inherent in construction projects, catering to each client’s unique needs.

We provide services such as program management, construction management and owner’s representation to our clients around the globe.
Our integrated planning and design expertise enables us to shape places of many types and scales for our clients — encompassing new cities and urban districts, residential communities, corporate, educational and industrial campuses, resort destinations, and natural and cultural preserves.
Economics

Through creative thinking, structured analysis and clear communications, we address a full spectrum of needs for clients in regional and place-based economic development, urban revitalization, real estate, tourism and culture, and sustainable development.

These encompass market demand, project design, public policies and regulations, site conditions, mitigation requirements, and development and financing costs to create value, manage risk and improve prospects for success.
Building a better tomorrow, our team of environment specialists offers global expertise in air quality, impact assessment and permitting, environmental health and safety management, remediation consulting, construction and site restoration, specialty and emerging technologies, waste services as well as water and natural resources.
Industrial clients leverage our global, multi-sector expertise to speed their time-to-market, decrease their Capex and Opex costs, and strategically enhance supply chain growth and optimization goals. By blending our global expertise across heavy industrial, high-tech, automotive, agriculture, food and beverage, consumer products, pharma, mining and other sectors, we help our clients leverage best practices from across sectors and across the world.

Our flexibility, passion and collaborative style, blended with technical excellence and a global footprint sets us apart as a trusted partner that can work across the design, build, finance and operations spectrum. On projects large and small, we help our industrial clients exceed their expectations.
Extracting value for clients, AECOM managers, engineers, procurement and contract specialists work across the project lifecycle — delivering quality services such as environment and sustainability, enabling infrastructure, underground and surface facilities, mineral processing, program and project management as well as global sourcing.
National Governments

With the international presence, personnel networks and procurement infrastructure, we can support practically any mission, anywhere — encompassing emergency response, logistics systems, environmental remediation, military installations and mission-focused institutional assistance.

We provide engineering services and critical technical support to virtually every federal agency in the United States, and numerous other national and international authorities, supporting security, prosperity and good health.
Oil, Gas and Chemicals

Specializing in efficient solutions to deliver clients’ products to market, we are a leading provider of design, construction and production services across the upstream, midstream and downstream supply chain.

With established relationships among some of the world’s largest integrated oil, gas, and chemical companies, we serve the entire lifecycle of oil and gas assets, for private-sector and national/state owned entities.
With efficiency at the fore, we design, construct, retrofit and maintain virtually every type of power plant as well as transmission and distribution systems.

Addressing clients’ energy challenges, our areas of expertise include clean and renewable energy, energy efficiency and carbon management, as well as decommissioning and closure services.
From world-class sporting venues to state-of-the-art health care facilities, our end market approach means we know the market drivers inside out.

With years of experience and technical knowledge, we offer cost, project management and specialist consultancy services to public- and private-sector clients around the world.
Program Management

Our experts address risk and apply creative problem solving at every stage of the program lifecycle.

Responsible for the management and control of hundreds of major capital programs across all continents and market sectors, our specialties include transportation, infrastructure, mining and minerals, environment, facilities, energy and government.
Transportation

Delivering the solutions needed for a world in motion, we provide professional services across aviation, transit, freight rail, highways and bridges, planning as well as ports and marine.

Our global network of top-tier specialists delivers comprehensive services over the full life cycle of a project to benefit clients in government and private industries.
Providing clients with comprehensive, sustainable solutions — we address water, wastewater and wet weather systems, desalination, resources, water reuse, tunneling, and community infrastructure through traditional and alternative-delivery services such as program management and design-build.