I. Consideration of Bids

7a. Direction to Manager to negotiate with Kendall Ford.......................... (voice vote) for the purchase of one 2019 F-550 truck
FROM: Samantha Greenwood, Public Works Director  
DATE: 04/29/2019  
ITEM: Award of Ford 550 per the State ITB - ADOT State Equipment Fleet  
NEXT STEP: Council authorizes the City Manager to negotiate this contract.

I. REQUEST OR ISSUE: This form constitutes the memorandum required per Code para 5.12.040 setting forth the following:

   A. Identity of Contractor: Kendall Ford
   B. Contract Price: $42,195
   C. Nature & quantity of the work that the City shall receive under the contract: One 2019 F-550 Chassis XL 4X4 SD Regular Cab with snow plow and towing package
   D. Time for performance under the contract: Pick up in Anchorage ETA June 12th

II. RECOMMENDED ACTION / NEXT STEP: Council approves motion “to direct the City Manager to negotiate a contract with Kendall Ford to provide one 2019 F-550 Chassis XL 4X4 SD Regular Cab with snow plow and towing package per the State ITB-ADOT State Equipment Fleet for a sum not to exceed Forty-Two thousand one hundred ninety-five dollars ($42,195.00)”.

III. FISCAL IMPACTS: The truck is a 2019 budgeted item. The cost of the truck will come from the Streets Department budget line item 101-603-5102.

IV. BACKGROUND INFORMATION: The Streets Department has had good success and increased efficiency using the 250 sand and plow truck. Although the wear and tear on the 250 is not sustainable. Streets would like to increase the workload of the pickup sand truck and need a heavier duty truck to accomplish this. Using the pick
up to sand will help to extend the life the of the large sander. This truck will also be used to tow equipment including the infra-red machine. This sand box and plow will be removed from the 250 and placed on the on 550. The 250 will replaced the Ford Expedition that is listed as needing replacement on the equipment list. This truck was ordered by another City which backed out of the purchase. Providing a purchase order on May 2nd would allow the truck to arrive in Cordova on or around June 12th. If the truck is not ordered now the arrival would at least 8 months out.

V. **LEGAL ISSUES:** Contract shall be negotiated and awarded per Code sections 5.12.040 and 5.12.100 and 5.12.170.

VI. **SUMMARY AND ALTERNATIVES:**
Council could choose not to approve the contract which would require continued use of a vehicle that is not the proper size for the work being conducted. Also, the Ford Expedition which is in poor condition and needs replacement would continue to be used. Both vehicles would require continued mechanics time and reduce efficiency of the Streets Department.