

Susan Bourgeois

From: Clay Koplin <ckoplin@cordovaelectric.com>
Sent: Friday, April 3, 2020 10:33 AM
To: Susan Bourgeois; Helen Howarth
Subject: Fw: Covid-19 Test Kits and Blockchain Data Tracking
Attachments: PREMIER TEST KIT (\$7.00) AND BIOTEST KIT (\$4.85) SAME MFG.pdf; PFI US00220046 20200330- CORDOVA.xls

Susan, please forward to City Council - Please admonish them not to call or email Cameron he is very busy

Thank You

From: mpx@reagan.com <mpx@reagan.com>
Sent: Friday, April 3, 2020 9:21 AM
To: Clay Koplin <ckoplin@cordovaelectric.com>
Cc: 'Helen Howarth' <citymanager@cityofcordova.net>; 'Joel Heidecker' <joel.heidecker@advinbio.com>
Subject: RE: Covid-19 Test Kits and Blockchain Data Tracking

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Hello Clay-

Yes, I understand all you concerns. I will try to answer your questions here:

1) What is the current estimated delivery time of an order placed early afternoon today Alaska standard time? (Please give us a realistic range).

The manufacturer has been telling us 2 to 3 weeks; however, we should be able to tighten this up. I have a call into Joel Heidecker now.

2) Wiring over \$250,000 cash to a principal with whom we have not done business with public funds requires surety and the exercise of our fiduciary responsibility - can this amount be held in escrow? The wire goes directly to the manufacturer's US subsidiary (<https://www.advinbio.com/>) Can you provide references who have purchased and received an order of these kits from you recently? Yes, I have been informed that [Thermos Fisher](#) uses this same test. Do you have other means of verifying your credibility? Also so you know, you would be purchasing directly from the manufacturers USA subsidiary Advin Biotech which sells to different labs around the country. See attached proforma invoice.

3) Do you have any references in the US who have used these test kits to date? See attached FDA registration of different brands

Thank you. Please let me know any other questions you may have.

Sincerely,
Cameron Jones
206-702-7389

From: Clay Koplin <ckoplin@cordovaelectric.com>

Sent: Friday, April 3, 2020 8:05 AM

To: mpx@reagan.com

Cc: Helen Howarth (citymanager@cityofcordova.net) <citymanager@cityofcordova.net>

Subject: Re: Covid-19 Test Kits and Blockchain Data Tracking

Cameron, I have copied in our City Manager, Helen, who is the administrative agent (CEO) of the City of Cordova

We are considering recommending a minimum lot, 50,000 unit individual packaged units, of test kits but have some questions.

- 1) What is the current estimated delivery time of an order placed early afternoon today Alaska standard time? (Please give us a realistic range).
- 2) Wiring over \$250,000 cash to a principal with whom we have not done business with public funds requires surety and the exercise of our fiduciary responsibility - can this amount be held in escrow? Can you provide references who have purchased and received an order of these kits from you recently? Do you have other means of verifying your credibility?
- 3) Do you have any references in the US who have used these test kits to date?

I am available for a call any time in the next 3 hours to discuss, (907) 253-5026.

Thank You

Clay (from my work email address)

Clay Koplin, Mayor
City of Cordova
PO Box 1210 or 601 1st Street
Cordova, AK 99574
(907) 424-6200 City
(907) 253-5026 M
mayor@cityofcordova.net

Establishment Registration & Device Listing

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Proprietary Name: CORONACHEK COVID-19 IgG/IgM Rapid Test Cassette (Whole Blood/ Plasma/Serum); Coronacide COVID-19 IgM/ IgG Rapid Test (Whole Blood/ Serum/ Plasma); Ovios COVID-19 IgG/IgM Rapid Test Cassette(Whole Blood/ Plasma/Serum); Premier Biotech COVID-19 IgG/IgM Rapid Test Cassette(Whole Blood/ Plasma/Serum); RightSign® COVID-19 IgG/IgM Rapid Test Cassette(Whole Blood/ Plasma/Serum)

Classification Name: REAGENT, CORONAVIRUS SEROLOGICAL

Product Code: QKO⁶

Device Class: Not Classified

Registered Establishment Name: [Hangzhou Biotest Biotech Co., Ltd.](#)⁷

Registered Establishment Number: 3011522054

Owner/Operator: [Hangzhou Biotest Biotech Co., Ltd.](#)⁸

Owner/Operator Number: 10048622

Establishment Operations: Manufacturer

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Page Last Updated: 03/23/2020

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U.S. Food and Drug Administration
10903 New Hampshire Avenue
Silver Spring, MD 20993
Ph. 1-888-INFO-FDA (1-888-463-6332)

Contact FDA



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Agreement #: 2017000000000000139/MMCAP

State of Colorado Price Agreement

Classification: PERMISSIVE

Status: Current

Duration of Agreement:

Period Covered:
Mar 16, 2017 To Jul 31, 2020

Options:
Option to Renew for 0 More Year(s)

Category:

Health Care Products and Services

Commodity Code: 952-07
Commodity Description: Alcohol & Drug Testing Drug Testing Products and Services

Department of Personnel and Administration
State Purchasing Office
1525 Sherman Street, 3rd Floor
Denver, CO 80203
Amy Risley at (303) 866-5663
email: amy.risley@state.co.us

▼ Ordering/Contact Information

Minority Owned:	No	Small Business:	No
Company:	Premier Biotech, Inc.	Woman Owned:	No
Contact:	Sam Wilczyk	Doing Business As:	See attached Vendor Rep Contact Sheet.
Order Number:	888-686-9909 Customer Service, Carrie Spragis Orders@premierbiotech.com	Contact Email:	swilczyk@premierbiotech.com
Fax:	888-600-1189	Toll Free/Cell Number:	888-686-9909 Sam Wilczyk 612-300-3134
Address:	723 Kasota Ave SE	Payment Terms:	See MMCAP Infuse Contract MMS14028
City, State, ZIP:	Minneapolis, MN 55414	F.O.B.:	See MMCAP Infuse Contract MMS14028
Quote Email:		Delivery:	See MMCAP Infuse Contract MMS14028

▼ How To Order/Agreement Prices

- 1. Premier Biotech will have COVID-19 test kits rapid tests available for shipments as early as 3/27/2020. Orders are being taken. Each test costs \$7.00 (including shipping) and there are 60 per case. This is ceiling pricing. It is also prepayment. They have been authorized by the FDA.
2. Please see attached Premier Biotech COVID-19 Rapid Test for details.
3. Please copy and paste the addresses below into a new internet screen for a training video and additional information.
4. This has been added to the contract. Premier Biotech will be approved to complete the testing in their locations late March or April 2020.
- <https://premierbiotech.wistia.com/medias/0nf8w7bzd3>
<https://premierbiotech.com/innovation/covid-19/>

Must have completed MMCAP Infuse account first. Please contact Amy Risley for assistance if you do not have an account.

Customers are encouraged to contact a Premier Biotech representative to set up a program to meet your agency needs.

For contact information with Premier Biotech please look at Word document Premier Biotech, Inc. Vendor Representatives 2018-07.docx

For local contact information of Premier and ARC Point - a local subcontractor see Contact Information attached. New account set up form for ARC Point attached. Must have completed MMCAP Account first.

First time MMCAP Infuse customers: See membership application in additional attachments. Then contact Premier Biotech representative Casey Michalik to set up a vendor account and program to meet your agency needs.

Please review MMCAP Infuse Contract MMS14028 for available Drug Testing Products, Services, and Rates. If the pdf files ask how to open - use an Internet Explorer or Adobe to open the files.
(See attached file: Premier Biotech, Inc. program summary.pdf)

NOTE: Premier Biotech, Inc. Products, Services, and their Competitive Rates are available on the MMCAP Infuse website at <https://infuse-mn.gov/> and are password protected.

If your agency is not an MMCAP Infuse member, contact the assigned State Procurement Administrator for guidance on how MMCAP Infuse may work with your team to provide contract information. (See attached file: Premier Biotech, Inc. program summary.pdf) (See attached file: Premier Biotech, Inc. Vendor Representatives 2018-07.docx) (See attached file: Premier Biotech, Inc. program summary.pdf) (See attached file: Premier Biotech, Inc. Vendor Representatives 2018-07.docx) (See attached file: Premier Biotech, Inc. program summary.pdf) (See attached file: Premier Biotech, Inc. Vendor Representatives 2020-01.docx)



Hangzhou Biotest Biotech Co., Ltd.

17#, Futai Road, Zhongtai Street, Yuhang District, Hangzhou-311121, P.R.China
Tel: 86-571-88630088 Fax: 86-571-88633388 E-mail: info@biotests.com.cn

Pro Forma Invoice--Draft

Bill To City of Cordova

Ship To: ANCHORAGE, AK

FOR PICK-UP IN ANCHORAGE

Address Street
Cordova, AK
99574

Address City of Cordova
601 1st Street
Cordova, AK 99574
(907) 424-6200 City
(907) 253-5026 M
907-253-5026
Helen Howarth

Tel (907) 253-5026 M
Attn Clay Koplín

Tel
Attn Helen Howarth

Email mavor@cityofcordova.net

Email CityManager@CityofCordova.net

FAX

FAX

		Currency	Date	PFI No.						
		USD	04 3, 2020	Joel Heidecker/ MPX-US0022004						
Customer P.O. No.	Payment Terms	Estimate Delivery Time	Inco-term	Via	Port of Departure	Port Of Destination				
	100% prepayment before production	ASAP	DDP Anchorage, Alaska	Air Cargo	Any port in China	Anchorage, Alaska				
P/N	K3 Code	Catalog No.	Product Description	Customer Ref	Inside Catalog	Pack Size	Remark	Qty (pcs)	Unit Price	Amount
1	7US03200002	INGM-MC42	Covid-19 IgG/IgM Rapid Test Cassette(Whole Blood/Serum/Plasma)		INGM-MC42	25T/Box		50,000	4.85	242500
									Goods Value	242500
									Air Freight	
									Total Amount	242500

Biotest Signature: _____ Sophie.Shi 2020.03.30

Price Good For 60 Days. Please notify us after you make wire transfer, so we can process your order immediately.

Remark Check with Joel Heidecker regarding this order (ORDER From MPX- Manufacturers Production Exchange, Ltd.)
joel.heidecker@advinbio.com 317-702-4743
And Cameron Jones at MPX MPX@REAGAN.com 206-702-7389

Brand Generic

MFG Raw material :

Instruction: 1. Use biotest BT-026 or BT-072 cassettes
2. Package: generic professional packing.
3..25tests per kit ,one kit contains: (25) cassettes, (1) package insert, (1) 3ML buffer vial , (25) droppers

Bank Name: BANK OF HANGZHOU CO., LTD

Address: No.100 SHUJI BLVD WEST YUHANG DISTRIC HANGZHOU, ZHEJIANG, P.R.CHINA. TEL:0571-86137022

Beneficiary: HANGZHOU BIOTEST BIOTECH CO.,LTD

Account No: 7971 8100 5048 28

Swift Code: HZCBCN2H

intermediary bank WELLS FARGO BANK, N.A.(FORMERLY KNOWN AS WACHOVIA)

Swift Code: PNBpus3nny

Remark

Shipping Arrangemen Arranged by Biotest

Shipping Instruction: 1.Please send shipping documents and COA to customer via email after goods are finished.
2. .Advins FEIN# is: 46-5611158

Forwarder Arranged by Biotest

Shipping Mark: Lot#
Exp:
US00220046

Side Mark carton number(1,2,3...)

Customer Signature: _____

By signing above, you agree the terms on this invoice are correct and accurate, no other terms & conditions shall apply.